



Six Sigma & IT



~ Contents of the Talk ~



- Background
 - What is Six Sigma?
 - Where is IT relative to other industries in Six Sigma adoption?
- What's going on 'out there' conferences, institutes, education?
- Is Six Sigma compatible with Software & IT Development?
- Some case studies from Bank of America
 - 1. Using Metrics to Choose the right methodology
 - 2. Yield modeling & Sigma calculation to prove the point
 - 3. Design For Six Sigma using the Voice of the Customer & Process to design a solution
 - 4. Design of Experiments & Simulation to keep pace with the Business
- The CMMI & Six Sigma
- An integrated lifecycle model
- Q&A/Discussion



So what is Six Sigma all about?



Six Sigma Provides a common way to measure the quality of our processes

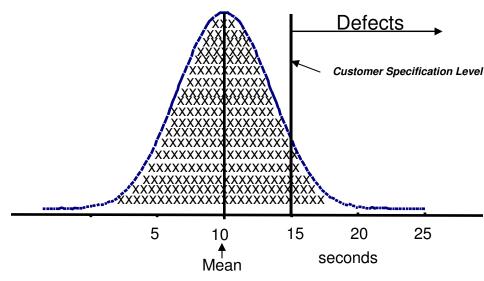
Sigma is also a measure of defect and variation

Everything is a process All processes have inherent variability Data is used to understand the variability and drive process improvement decisions

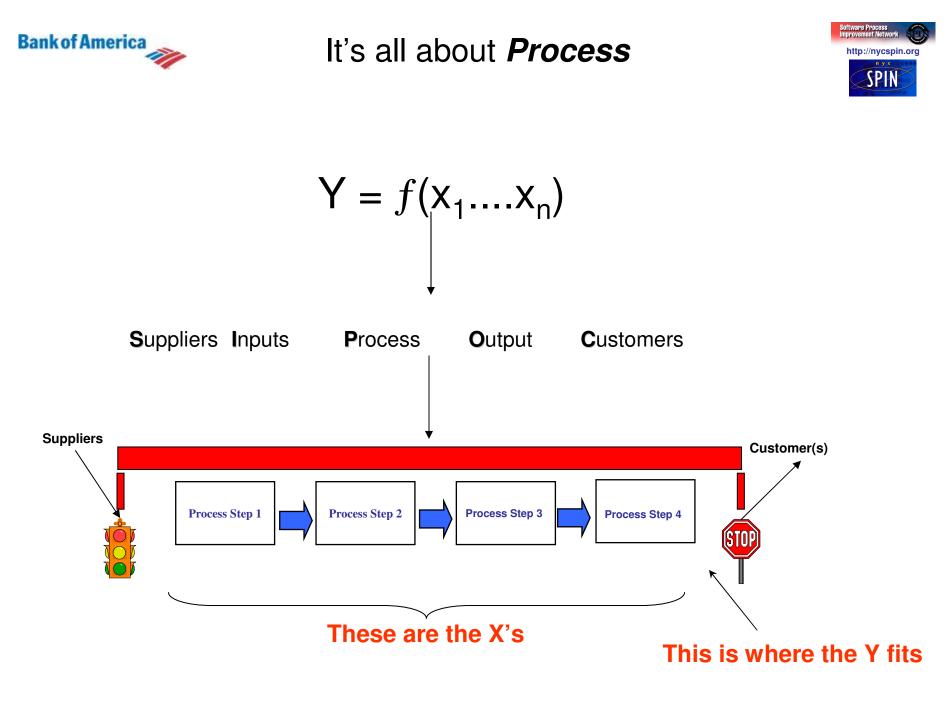
For example, clients expect a price quoted in 15 seconds.....

Each "x" below represents an actual individual customer experience.

This chart is a histogram which shows the distribution, or frequency, of each possible result experienced by the customer.



<u>Sigma</u> 2σ 3σ 4σ 5σ 6σ	Defects <u>pe</u> <u>million</u> 308,000 66,800 6,210 230 3.4	<u>Yield</u> 69.2% 93.32% 99.379% 99.977% 99.99966%
7σ	0.019	100%

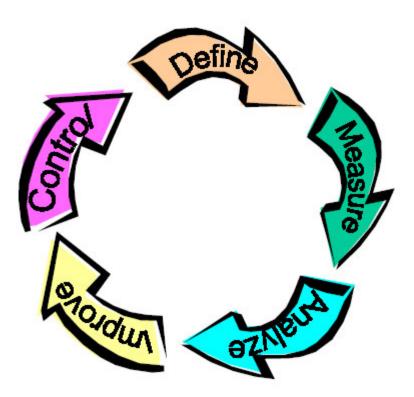




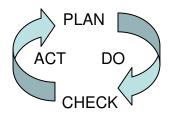


DMAIC

~ In reality, is a continuous process ~



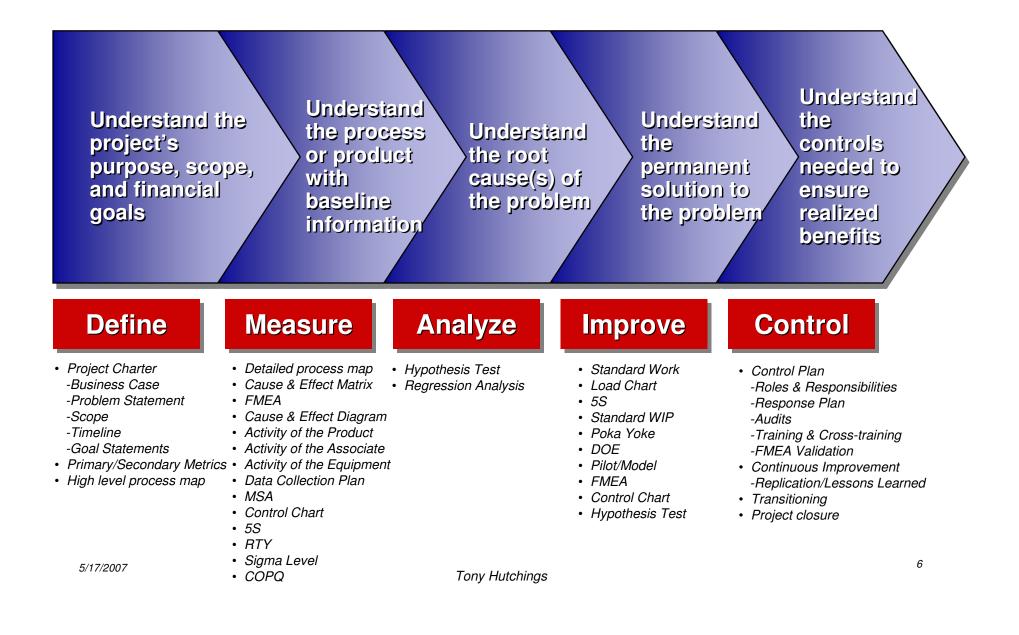
(Seen this before?)







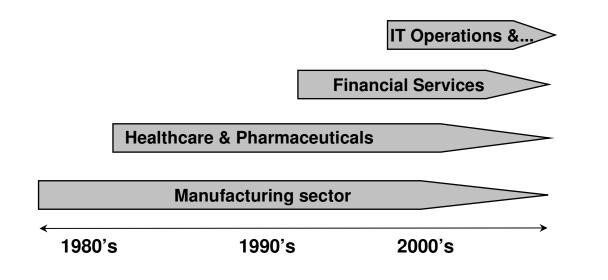
DMAIC Deliverables







Six Sigma Adoption progress







What's going on 'Out There' with Six Sigma & IT

Six Sigma for Software Development and IT 2007 Boston Hyatt Harborside & Hotel • Boston, MA

Main Conference - May 22-23, 2007 • Workshops - May 21, 2007

Day 1 – MAY 22, 2007	10.30 Coffee And Networking
8.30 Registration And Coffee	11.00 Application Of Six Sigma In Your Customer Facing Functions
8.45 Chair's Opening Address	11.45 Making The CMMI And Six Sigma Marriage Long-Lasting And Prosperous
9.00 What Constitutes A Process In Software Development And IT? Where	12.30 Networking Lunch
To Begin With Six Sigma For Process Improvement In Your Organization	2.00 Driving Quality Into Software Testing – Banishing Defects Before They Impact
9.45 Applying Process Improvement In A Creative Environment	The End User
10.30 Coffee And Networking	DISCUSSION SESSION 2.45 Answer All Your Outsourcing Questions
11.00 Developing Strong Project Management: Giving Each Project A Focal Point	3.30 Coffee And Networking
11.45 Using Six Sigma To Set Targets: Making Cost/Time Estimation A Data Based Decisions	4.00 Reducing Time To Project Completion: Using Six Sigma To Consistently Hit Deadlines
12.20 Bringing Efficiency Into Software Development And IT: How Leon Con	Deadlines
12.30 Bringing Efficiency Into Software Development And IT: How Lean Can Significantly Reduce Costs In Your Organization	4.45 Accurately Monitoring And Demonstrating The Value Of Your Function To The Other Areas Of Your Organization
1.00 Networking Lunch	5.30 Chair's Closing Remarks
2.30 Speeding Up Results – Seeing The ROI Sooner	5.45 Close Of Day Two
3.15 Training And Spreading Six Sigma In Software Development And IT:	End of conference
Maximizing The ROI Of Time And Energy	PRE-CONFERENCE WORKSHOP DAY, MAY 21, 2007
3.50 Coffee And Networking	<u>WORKSHOP A</u> : 9.00 – 11.30
<u>SENIOR LEVEL PANEL SESSION</u> 4.00 Understand What Is Required To Gain And Maintain Top Level Commitment	Six Sigma For Software Development 101
To Your Six Sigma Program	WORKSHOP B: 11.45 – 2.15 including working lunch
4.45 Application Of Six Sigma In Your Customer Facing Functions	Delivering To Your Customer:
5.30 Chair's Closing Remarks	<u>WORKSHOP C</u> : 2.30 – 5.00
5.45 Close Of Day One	<u>Using The Advanced Tools Six Sigma Has At Its Disposal To Power Process</u> Improvement In Your Organization
Day 2 – MAY 23, 2007	
8.30 Registration And Coffee	
8.45 Chair's Opening Address	
9.00 Making The VOC (Voice Of The Customer) Heard: Maximize Customer Loyalty And Satisfaction	

9.45 Capturing Data: Understanding What Constitutes Usable Data In IT And Software Development





And from the SEI's SEPG Conference.....

Wednesday March 28th, 2007 2:20--3:00 *Dell Case - Integrating Six Sigma and CMMI* Andressa Covatti, Dell Inc.

This case study will provide a brief overview of the Information Technology Infrastructure Library (ITIL), and illustrate how Design for Lean Six Sigma used it as a guideline to create a world-class Configuration Management process that earned a U.S. patent for a Fortune 100 financial institution. ITIL is a collection of "best practices" that describes desirable attributes of effective IT processes - i.e., "what" should be done, but not "how". While many organizations are turning to this framework to improve Information Technology management, they often struggle with defining the "how" - this case study illustrates use of Lean Six Sigma within the ITIL framework.

IT professionals either exploring the possibility of utilizing ITIL best practices, or are at any stage if implementation will benefit from this presentation.

Thurday March 29th, 2007 12:00--1:30 **Design for Six Sigma Meets Agile - Exploring the Fit** David Hallowell, Six Sigma Advantage, Inc.

Many software organizations have reported important results related to the use of traditional Six Sigma DMAIC methods to support CMMI Process Areas and to accelerate improved levels of certification. More recently, awareness about the CMMI fit and leverage for Design for Six Sigma methods and tools has been increasing. Most DFSS roadmaps, with their review tollgates and emphasis on 'up front' requirements come across as a phased, waterfall development model. That was useful in hardware product development, but unfortunately limiting in the application to software. If given just a cursory look, software professionals, especially those in an Agile development environment, can discount DFSS as irrelevant.

This workshop dispels the myths about linear waterfall DFSS and rescues many of the tools and notions for what they offer to all software development environments - classic or Agile.

Case studies and artifacts from projects are used to illustrate key tools and options related to their use.





B of A's new Agile-based Iterative SDLC & Six Sigma

Sometimes, methods are used as window-dressing on projects & are in fact being run in an ad hoc manner. And so I asked the question, "What of Six Sigma most helped you on the project?"

• **Response:** "The requirement to construct a performance <u>**Baseline**</u> - without this, the design of the new SDLC might have been too influenced by the *Voice of the Customer*." There are facts, and there are facts!!

The **Iterative model** looks like it has all the good things of Six Sigma baked into it (e.g. the customer as part of the project team, driving/selecting release requirements (stories), therefore totally VoC-driven;....., but was it truly infused with Six Sigma thinking?

• **Response:** "Six Sigma's demand for a *Control Plan*, made us introduce *Iteration Tracking*, and the retention of this information, as history, to enable continuous improvement, based on fact, to make the process more and more efficient"; the plethora of metrics that come out of the Iterative model was definitely a result of Six Sigma's intense focus on measurement.





Case Study # : 1

Problem Statement

 Multiple rapid development processes with limited documentation are being used across the organization, resulting in *inconsistent* process performance, *minimal repeatability*, and *limited transparency* into the work being performed and products being delivered

Goal Statement

- Provide the company with a standard Iterative process for delivering software solutions to meet client time and quality needs
- Primary Metric: Completion Time, Defects per Release
- Secondary Metric: Business Partner Satisfaction



\sim Case Study # 1: Defining the Project \sim



Project Charter

Business Case, Opportunity/Problem Statement, Goals, Scope, Team

Business Case Summary

Boundaries & Scope

 Implement a standard, documented, and efficient Iterative process reducing defects to within specification limits Provide quality products at optimal cost while increasing the speed at which we deliver them to the business. Increase visibility into the work activities and products being delivered As requirements dictate, provide opportunities for process flexibility within prescribed limits Reduce and/or eliminate the learning curve among practitioners, standardize terminology, and increase mobility between organizations 	 Scope: Process and tools used for qqq projects meeting Iterative criteria, validated through the CMWBT pilot. All GTS&F technology organizations are expected to adopt beginning in October 2006 Process Starts: Scheduled work request Process Ends: Software delivered to production meeting quality requirements Project Start Date: January 17, 2006 Target Pilot Start Date: May 15, 2006 Target Availability Date: October 2, 2006
 Tie to Hoshin/MBF –Plan #1.2 – World Class Processes 	 CTQs: Completion Time, Defects per Release, Business Partner Engagement Level, Business Partner Satisfaction
Problem Statement	<u>Team Summary</u>
 Multiple rapid development processes with limited documentation are being used across the organization, resulting in inconsistent process performance, minimal repeatability, and limited transparency into the work being performed and products being delivered 	 Core Team: aaaa,bbbb,cccc Extended Core Team: dddd,eeee,ffff MBB/Coach: gggg,hhhh,iiii BB Candidate: xxxx
are being used across the organization, resulting in inconsistent process performance, minimal repeatability, and limited transparency into the work being performed and products being	 Extended Core Team: dddd,eeee,ffff MBB/Coach: gggg,hhhh,iiii
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are being used across the organization, resulting in inconsistent process performance, minimal repeatability, and limited transparency into the work being performed and products being delivered <u>Goal Statement</u> • Provide BAC with a standard Iterative process for delivering	 Extended Core Team: dddd,eeee,ffff MBB/Coach: gggg,hhhh,iiii BB Candidate: xxxx Process Owners: mmmm,nnnn
are being used across the organization, resulting in inconsistent process performance, minimal repeatability, and limited transparency into the work being performed and products being delivered <u>Goal Statement</u> • Provide BAC with a standard Iterative process for delivering software solutions to meet client time and quality needs	 Extended Core Team: dddd,eeee,ffff MBB/Coach: gggg,hhhh,iiii BB Candidate: xxxx Process Owners: mmmm,nnnn

Why? A very succinct way of defining why you are doing your project

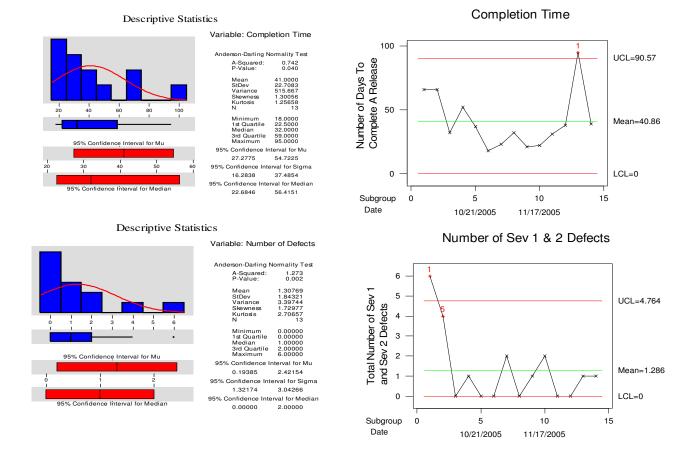




~ Case Study # 1 ~

Six Sigma DMAIC Measurement Phase

CTQ Baselines Prioritized



Why? Makes you study your starting point (current state) from a measured performance perspective

of America Case	-	quiren	Noice nent Pr TQs to	ioritiza	tion ~	QFD 2	, ,	C)	Software Process Improvement Network Chttp://nycspin.org
		\diamond	\diamond	\diamondsuit	\diamond	\diamond			
Functions (Hows) ?	Create work request	Requirements/ Design	Establish environment to build work effort	Build Code	Plan and Execute Test	Approval	Release to Production	Importance	
CTQs (Whats) ?									
Completion time < 10 weeks	1	9	9	9	9	3	9	4	
Defects	0	1	1	9	9	3	9	3	
Business Partner Engagement	9	9	3	3	9	9	1	1	
Business Partner Satisfaction	3	9	0	3	3	9	9	2	
	10					10]
l Measure (CTQ) Priority	19	66	42	72	78	48	82		

Why? Ensures you decompose your process against measurable targets (CTQs)





Case Study # 1 ~ Designing the Solution ~ Step 3 - QFD3 (Design Elements to Process Steps)

Process Steps (Hows) ?	Product Planning	Features List/Repository	Release Planning	Iteration Preparation	lteration Planning	Develop	Test	Iteration Close	Acceptance Test	Approve
Functional Reqs (Whats) ?										
Reduction in Critical										
Defects per Release	3	9	3	3	3	9	9	1	9	
High level of business										
partner engagement	9	9	9	3	3	3	3	3	9	9
High business partner										
satisfaction	9	9	9	3	3	1	3	1	9	9
Process Automation	1	1	1	1	1	1	1	1	1	1
Business Partner checkpoints & approvals	3	3	9	1	3	1	1	3	9	9
Process Governance	9	1	1	1	1	1	1	1	1	9
Process Training & Support	1		9	9	9	3	3	3	1	1
Clarity of roles and responsibilities	1		1	1	1	1	1	1	1	1
Predictable & Accurate										
Delivery	9	9	9	3	9	9	9	1	9	1
Faster Application										
Development	3	3	9	3	9	9	9	1	9	3
Priority	313	316	393	135	255	249	261	91	415	272

Why? Drives the 'Voice of the Customer' into your new design, right down to the process steps





Case Study # 1 ~ The Business Case ~

Business Impact Analysis

Savings Impact	Value	Туре	Estimated Month to Control
Reduction of Defects to Within Pilot Specification Limits	\$ 2,778K	3	1 st -3 rd Qtr 2007

Variables		Model / Computations	Model / Computations				
Total Number of Practitioners	294	Number of teams	42				
Team Size	7	Average Number Releases / Team	8				
Mean Completion Time (Baseline)	40.86	Total # Releases / Year	336				
Mean Completion Time (Pilot)	38.83						
Number Sev 1&2 Defects (Baseline)	1.286	Total Bugs Released to Production / Year (Baseline)	433				
Number Sev 1&2 Defects (Pilot)	0.7	Total Bugs Released to Production / Year (Pilot)	236				
		Potential Reduction in Defects / Year	197				
Cost to Repair Critical Defect	\$14,100	Cost of Defects (annual savings)	\$2,777,700				

⊘nth Benefits														
Start	Jan	2007												
Benefit Ty	pe Metric		Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07	Jul-07	Aug-07	Sep-07	Oct-07	Nov-07	Dec-07
Baseline			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
After Chang	ge/Target		(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.
Monthly M	etric Planne		1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
inoritany in											1.00		1.00	
Financials	i		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Baseline			(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.)	(\$175,000.
After Chang	ge/Target												-	-
Depreciation	ı –		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Other dire	ct expenses													
Total Incre	\$0													
			\$175,000	\$175,000	\$175,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$250,000	\$252,700
Predicted														
Net Value	\$2,777,700													

Why? All projects cost money justifying & demonstrating the Total Cost of Ownership benefits is a must





 \sim Case Study #1 – So what did they achieve? \sim

- Pilot results indicate this model works well for enhancements of existing functionality; pilot did not include projects that developed entirely new applications
- The Iterative SDLC
 - Provides a flexible process that gives transparency to business partners
 - Is responsive to changing needs from the business sponsor and technology partners
 - Provides enough structure to enable a clear definition as to what would be accomplished within an iteration/release
 - Provides tools to support all aspects of the lifecycle
 - Predictive deliveries and improved product quality
- Cost of Poor Quality is a strong indicator of value
- Business Partner satisfaction is high



~ Case Study # 2 ~

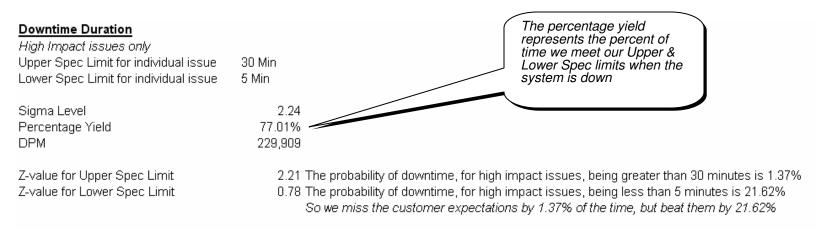


Business Case Summary

Lack of base health & welfare monitoring as well as comprehensive application level monitoring methods & procedures has created too much manual intervention & effort in order to sustain a stable & reliable trading environment. This is keeping the service levels lower than the optimum that is required by the client.

Use of Yield modeling & Sigma Level calculation

Sigma level of the current process as it is today. Data collected from Sep – Nov 20, 2006. Data excludes 2 outliers in order to analyze normal data.



Why? Baselining your current process helps set realistic improvement goals and helps you measure your improvements



~ Case Study # 2 ~



Post Production control & continuous improvement

#	Process Function (Step)	Potential Failure Modes (process defects)	Potential Failure Effects (Y's)	S I E a V s s	Potential Causes of Failure (X's)	0 C C	Current Process Controls	D E T	R P N	>	Recommend Actions	Responsible Person & Target Date	Taken Actions	S E V	0 C C	E	R P N
1	Detect	Not knowing what to detect	lssue not detected	9	Outdated or wrong configuration of monitoring system		After issue occurs, add detection	9	81	1	 Create committee to formalize & gather monitoring requirements. Establish procedures on regular basis to review and update monitoring requirements using JIRA. After configuration changes are applied to production system, support & developers should validate deployment. 	1. Committee Members (David Pe Chair) 2. Support team & development team Target date - second week of December 2006					
2	Detect	-	Issue not detected	9	Outdated or wrong configuration of monitoring system		After issue occurs, correct configuration	з	27	7	 Create committee to formalize & gather monitoring requirements. Establish procedures on regular basis to review and update monitoring requirements using JIRA. After configuration changes are applied to production system, support & developers should validate deployment. 	1. Committee Members (David Pe Chair) 2. Support team & development team Target date - second week of December 2006					

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 Por every category of monitored component, defined standard alert and error messaging templates should be produced to reduce complexity.
 Jupidate application to granerate more appropriate senior management based on criticality of issues.
 Jupidate operational handbook for correct procedures when changes occur modify current settings in order to inducusly quipicate & irrelevant errors. Committee Members (David Pe Chair) 1. Committee Members (David Pe Chair) 2. Committee Members (David Pe Chair) & Dev Team 3. Support team 4. Project Mgmt Team 5. Support team mpact to lient client revenue or ncreased operational risk eview action 32 Take Action Error in ETA time Not properly trained with multiple з 81 з Parts Farget date - first week of February 2007 duplicate & irrelevant errors. 1. For every category of monifored component, defined standard alert and error messaging templates should be produced to 2. Update application to generate more 2. Update application to generate more 3. Establish appproval procedures to include appropriate senior management based on criticality of issues. 4. Update senior management based on criticality of issues. 4. Update operational handbook for correct procedures when changes occur prodify current settings in order to include duplicate & irrelevant errors. 1. Committee Members (David Pe Chair) 2. Committee Members (David Pe Chair) & Dev Team 3. Support team 4. Project Mgmt Team 5. Support team lient Didn't resolve issue or problem dissetisfec Communicate to client & continue dentify wrong root Take Action on or reduction in з 81 33 з ause not addressed vestigation rust Target date - first week of February 2007

Why? Helps eliminate or at least manage risks in your future state process design



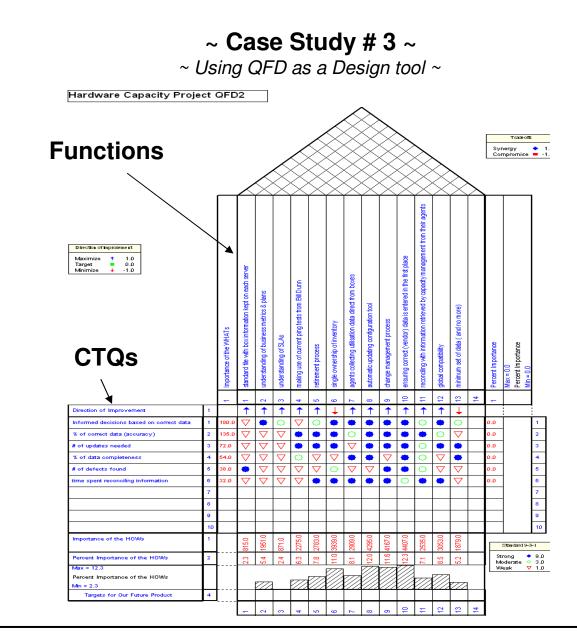
~ Case Study # 3 ~



Business Case Summary

Simplify the Operating environment, improve reporting and measurement tools, reduce costs. Conduct a capacity optimisation analysis resulting in cost reduction recommendations The Cost Per Trade (CPT) project requires accurate data on server population, owner, usage (production vs. non production), and capacity. For Global Markets this Project will identify the root causes for

incorrect server inventories and design process improvements to improve inventory accuracy.

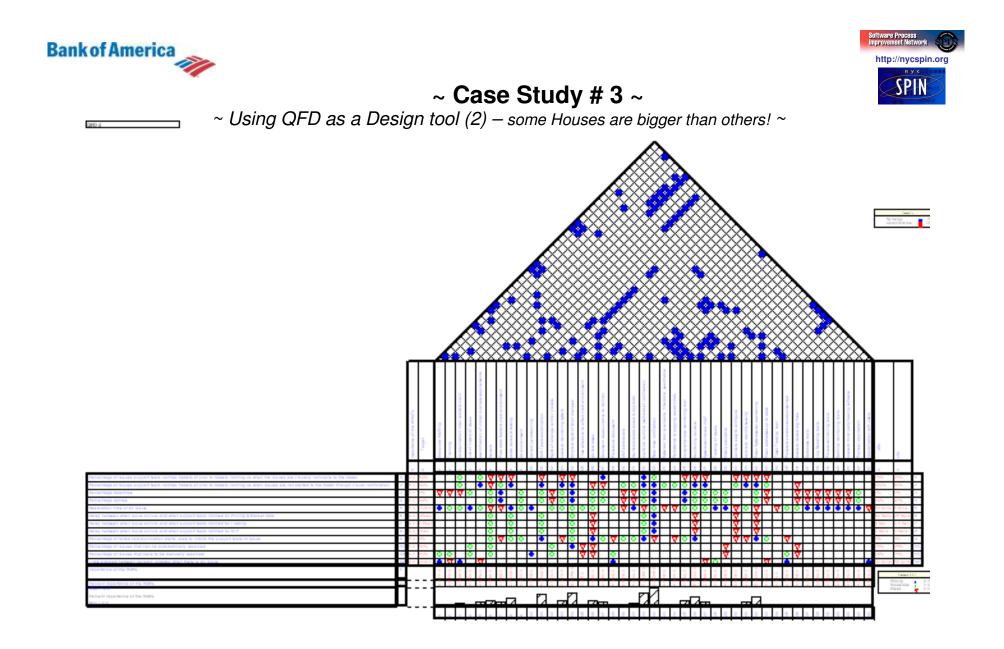


Why? Drives the 'Voice of the Customer' into your new design

Bank of America

Software Process Improvement Network http://nycspin.org

SPIN



Why? Turns prioritizing Customer needs into more of a science



~ Case Study # 4 ~

Capacity Modeling - quite possibly a perfect marriage of Six Sigma and IT (Based on a real-life, current project)



Problem Statement

The existing application capacity management is *inefficient*, *non-standard* and reactive across xxx division. Capacity Management is becoming a *regulatory topic.* Operating near capacity can impact system *stability*

Goal Statements

- •Reduce the costs associated with purchase of excess technical capacity for production and testing environments.
- Reduce operational losses due to insufficient capacity in production.
- **Confirm scalability** of our infrastructure to external regulators and provide a framework for global use.
- Estimated target savings of \$1M (across multiple generations



The Approach



- Baseline the current environment the systems, business volumes, the infrastructure; measure the performance/capacity of the current environment
- Create a simulation model (sufficiently abstracted) of the environment, and 'plug it into' a *heavy-duty* Six Sigma framework:
 - 1. Do a Design Of Experiments (DOE) to determine an adequate # of tests, parameter values (factor settings).
 - 2. Use those factor settings to determine how to parameterize the simulation model
 - 3. Run the model guided by the DOE test combinations
 - 4. Do the DOE analysis with the results from the model runs, and, using the Variance and Factor Interaction results, adjust the model and its parameter settings
 - 5. Repeat steps 3 & 4 (at least) until the P and VIF values are where they want them to be
- Use the model to predict future ability of the environment to respond to changes in business demands, and initiate appropriate changes to the Systems & Infrastructure

Why? DOE will help your target the optimal # of scenarios in which to run the model





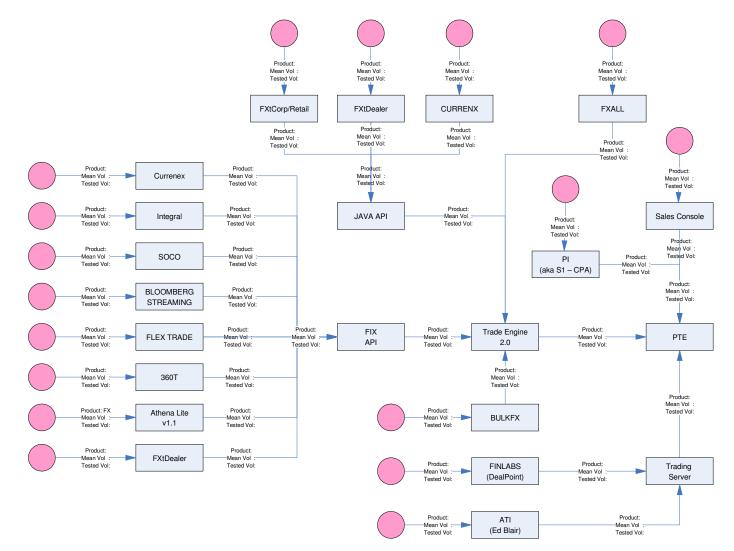
Designing the Experiments with DOE

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A Simulation model (well, a picture of one.....)





Why model? Much more scientific (and cheaper) than running the actual app until it breaks!





And you can even do multiple regression analysis......

Predictor	Coefficient	SE Coefficient	т	Р	VIF
Constant	-3482259	890420	-3.91	0.004	
x1	15.06	84.91	0.18	0.863	135.5
x2	-0.03582	0.03349	-1.07	0.313	1788.5
x3	-2.0202	0.4884	-4.14	0.003	33.6
x4	-1.0332	0.2143	-4.82	0.001	3.6
x5	-0.0511	0.2261	-0.23	0.826	399.2
x6	1829.2	455.5	4.02	0.003	759

The regression equation is $y = -3482259 + 15.1 \times 1 - 0.0358 \times 2 - 2.02 \times 3 - 1.03 \times 4 - 0.051 \times 5 + 1829 \times 6$

S = 304.9 R-Sq = 99.5% R-Sq(adj) = 99.2%

Why? Well, I only said you could!.....



Bank of America And now for something....different - integration



- Firstly Six Sigma and the CMMI, followed by ٠
- Six Sigma and the Software Development Life Cycle (SDLC) •



The CMMI & Six Sigma.....



- How the CMMI and 6 Sigma relate to one another
- Mapping the elements of 6 Sigma to the CMMI
- 2 ways to apply 6 Sigma in the software world
- Towards an improved Software Development Life Cycle (SDLC)
- A Day in the Life of a Software Project





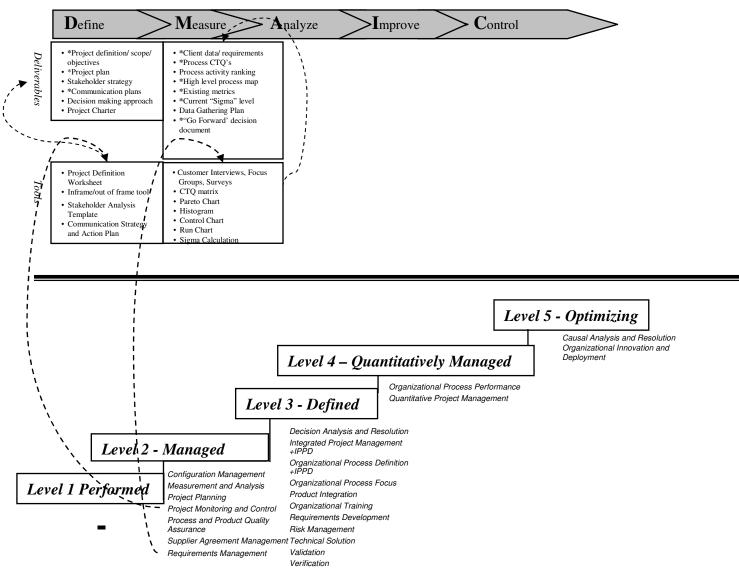
The CMMI is an organizational maturity framework; 6 Sigma is a project-based methodology. The 2 can co-exist & complement each other nicely 6-Sigma (DMAIC) Increasing sophistication MeasureAnalyze Define \mathbf{X} mprove \mathbf{X} ontrol in the use of statistical measurement tools as Define Measure Analyze Control mprove the organization matures Measure Analyze Control Define mprove Define Measure Analyze Amprove Control Level 5 - Optimizing Causal Analysis and Resolution Organizational Innovation and Level 4 – Quantitatively Managed Deployment Organizational Process Performance Quantitative Project Management Level 3 - Defined Decision Analysis and Resolution Surgeon General's Warning: Integrated Project Management Level 2 - Managed +IPPD Organizational Process Definition +IPPD If you're not already at Level 2, Configuration Management using Six Sigma can damage Organizational Process Focus Level 1 -Performed Measurement and Analysis your health! Product Integration Project Planning Organizational Training Project Monitoring and Control Requirements Development Process and Product Quality Assurance Risk Management Requirements Management Technical Solution Supplier Agreement Management Validation Verification

The SEI's CMMI & its Key Process Areas, in the Staged Model



6-Sigma (DMAIC)



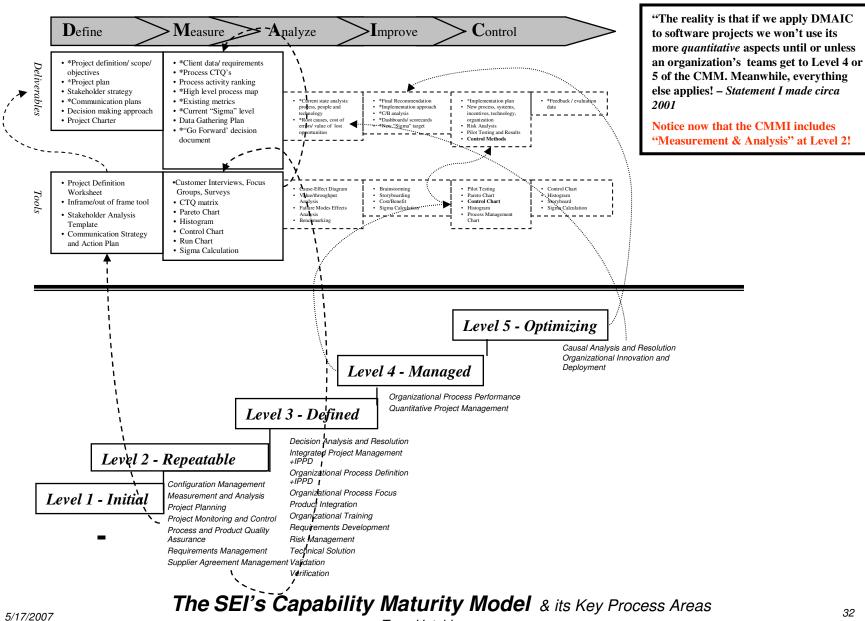


The SEI's Capability Maturity Model & its Key Process Areas



6-Sigma (DMAIC)





Tony Hutchings



2 ways to apply 6 Sigma to the software world

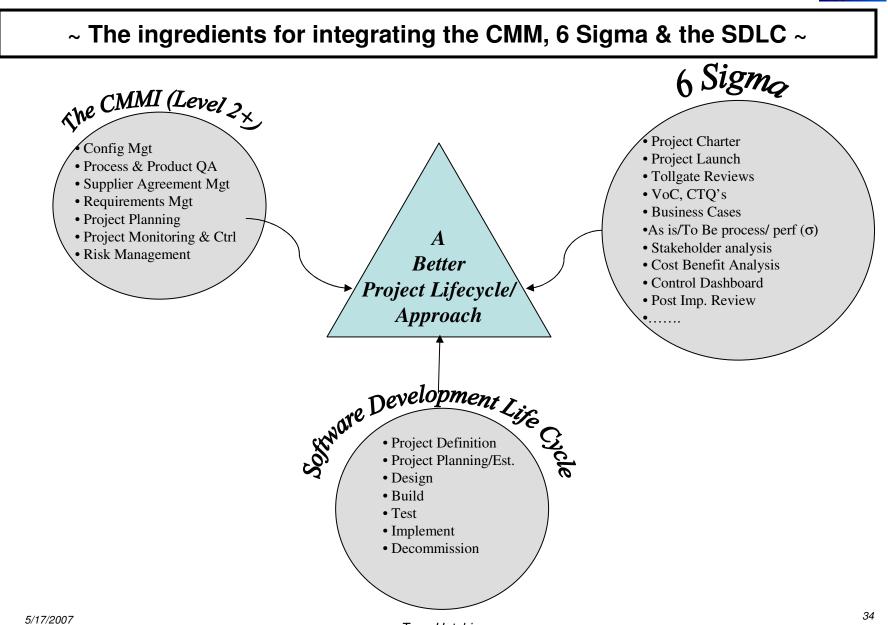


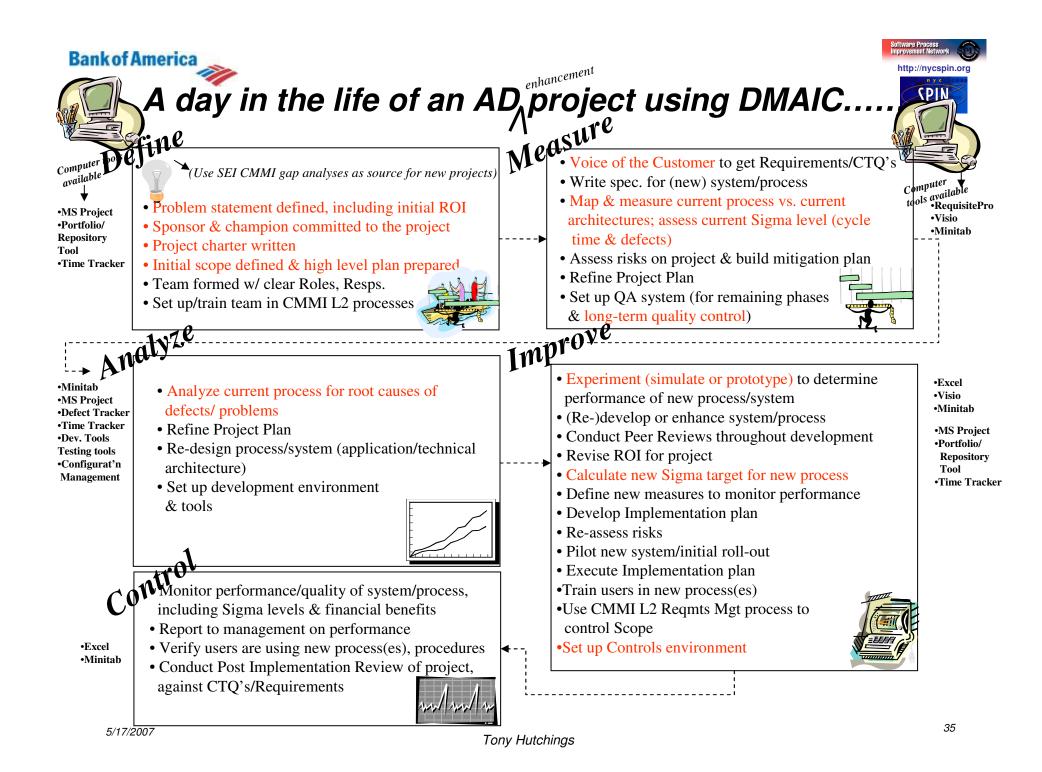
- To **re-engineer a process** in the software lifecycle
- To manage a software development project

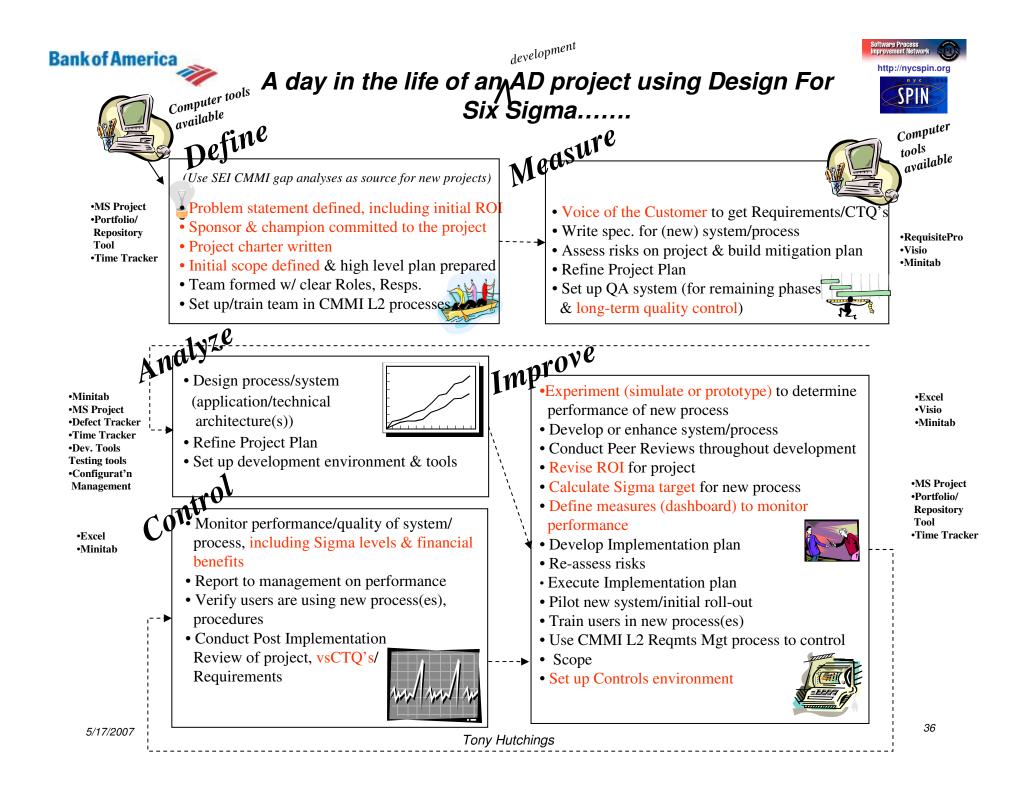
- 6 Sigma is primarily about process (re-)engineering; the SDLC is full of these (the CMMI identifies 22) - obvious candidate methodology for this work
- 6 Sigma is also a very disciplined, focused *Project Management* methodology, and with its focus on the Client, and on measurable facts, could enrich AD management capabilities







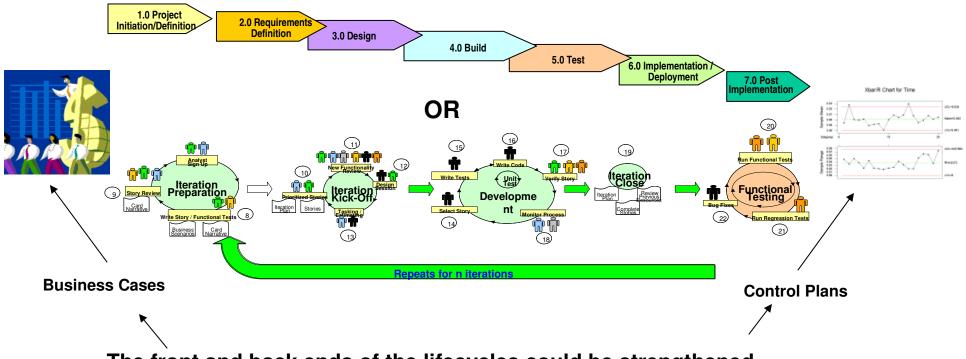








What does Six Sigma bring to the SDLC that's not already there?



The front and back ends of the lifecycles could be strengthened





And in conclusion...... ~ So what's the verdict? Does Six Sigma work in IT? ~

You decide – *Discussion*

(My opinion:

• When applied to IT Business Processes & development frameworks & standards, no question in my mind that it works, and works better than other project/problem-solving methods

• When applied to the 'technical' aspects of IT (building software, infrastructure....), I believe the community at large is not yet ready to embrace Six Sigma, and maybe they never will)